

## Message Text

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60

ACTION ARA-20

INFO OCT-01 ISO-00 DLOS-07 L-03 COA-02 OIC-04 CG-00

CIAE-00 DODE-00 PM-07 H-03 INR-10 NSAE-00 NSC-07

PA-04 RSC-01 PRS-01 SP-03 SS-20 USIA-15 FEA-02 CEQ-02

COME-00 EB-11 EPA-04 IO-14 NSF-04 SCI-06 ACDA-19

AEC-11 AGR-20 DOTE-00 FMC-04 INT-08 JUSE-00 OMB-01

DRC-01 /215 W

----- 081004

R 191755Z JUN 74

FM AMEMBASSY QUITO

TO SECSTATE WASHDC 1461

INFO AMCONSUL GUAYAQUIL

AMEMBASSY CARACAS

C O N F I D E N T I A L QUITO 4090

E.O. 11652: GDS

TAGS: EFIS, PFOR, US, EC

SUBJECT: FISHERIES TALKS: POSSIBLE VISIT TO US BY HEAD OF  
ECUADOREAN STATE FISHERIES ENTERPRISE (EPNA)

REF: A. STATE 109110 (NOTAL)

B) QUITO 3650 (NOTAL)

C) STATE 123681 (NOTAL)

1. EMBOFF AND CONGEN GUAYAGUIL USED OCCASION OF JUNE 18  
MEETING WITH EPNA DIRECTOR VICENTE TAMARIZ TO RAISE AGAIN  
MATTER OF POSSIBLE VISIT TO SAN DIEGO.

2. TAMARIZ AGAIN EXPRESSED DEFINITE INTEREST IN CONVERSATIONS  
WITH US TUNA INDUSTRY REPRESENTATIVES BUT ADDED THAT HE WOULD  
NEED SOME SORT OF FORMAL INVITATION (E.G. A LETTER FROM  
THE CANNERS OR ATA) BEFORE HE COULD PROCESS HIS REQUEST FOR  
PERMISSION TO GO THROUGH THE MINISTRY OF NATURAL RESOURCES.

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TAMARIZ MADE CLEAR THAT HE EXPECTED EPNA TO PAY ALL EXPENSES

OF HIS TRIP BUT HE NONETHELESS NEEDED SOME WRITTEN EXPRESSION OF INTEREST IN TALKING FROM US INDUSTRY. HE WAS QUICK TO ADD THAT HE ENVISAGED ANY SUCH POSSIBLE DISCUSSIONS AS UNCONDITIONAL AND WITHOUT PRIOR COMMITMENT BY EITHER SIDE. TAMARIZ USED THE OCCASION TO RECALL HIS PAST FRIENDSHIP WITH AUGIE FELANDO WHICH GREW OUT OF IATTC MEETINGS (WHEN ECUADOR USED TO ATTEND THEM) EVEN TO THE POINT OF PULLING OUT A SCRAPBOOK TO SHOW EMBOFF AND CONGEN PHOTOS OF HIMSELF AND FELANDO TOGETHER AT THOSE REUNIONS.

3. PRESSED ABOUT PROGRESS OF ASSOCIATION TALKS REPORTED REFERENCE B, TAMARIZ SAID THERE HAD BEEN NO PROGRESS SINCE HIS LAST DISCUSSION WITH EMBOFF WEEK OF MAY 27. HE IN FACT GAVE IMPRESSION THAT ANY SUCH TALKS AS MIGHT HAVE BEEN GOING ON HAVE BEEN SUSPENDED, AT LEAST TEMPORARILY, AND HE SPECIFICALLY MENTIONED THAT STARKIST NOW SEEMS MORE INTERESTED IN FORMING A MIXED ENTERPRISE THAN ENTERING INTO AN ASSOCIATION AGREEMENT. TAMARIZ ADDED THAT HE HIMSELF WAS MOVING TO THE VIEW THAT MIXED CORPORATIONS WITH A 51 PERCENT ECUADOREAN INTEREST WOULD BE MORE VIABLE IN THE LONG TERM THAN MERE ASSOCIATION CONTRACTS WITH FOREIGN FIRMS BECAUSE OF THE GREATER CONTROL WHICH COULD BE EXERCISED BY ECUADOREAN SIDE.

4. COMMENT: FACT THAT CARRY OF CANNERS ASSOCIATION DID NOT HAVE ANY DETAILS REGARDING ASSOCIATION DISCUSSIONS AS REPORTED REFERENCE C MAY REFLECT FACT THAT SUCH TALKS HAVE BEEN QUIESCENT FOR PAST THREE WEEKS AND, IF WE ARE TO BELIEVE WHAT TAMARIZ SAYS NOW, THERE HAS BEEN NO PROGRESS WOTH REPORTING. WE CONTINUE TO FEEL THEREFORE THAT TAMARIZ VISIT TO US WOULD BE WORTHWHILE AND THAT DEPARTMENT'S ROLE SHOULD BE TO FACILITATE EXTENSION OF APPROPRIATE INVITATION TO TAMARIZ BY INDUSTRY WITHOUT INJECTING OURSELVES INTO ACTUAL SUBSTANCE OF INDUSTRY-TO-INDUSTRY TALKS. WE AGREE WITH DEPARTMENT THAT PRINCIPAL USG FOCUS SHOULD BE ON POSSIBILITY OF SOLUTION TO SEIZURES PROBLEM IN CONTEXT OF LOS CONFERENCE AS STATED PARA ONE REFERENCE C. WE NONETHELESS BELIEVE THAT LOS AND INDUSTRY-TO-INDUSTRY APPROACHES CAN BE PURSUED IN CONFIDENTIAL

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PARALLEL AND THAT USG HAS SOMETHING TO GAIN BY OFFERING LIMITED FACILITATIVE ASSISTANCE TO PROMOTING TALKS BETWEEN EPNA AND OUR TUNA INTERESTS.

5. ACTION REQUESTED: EMBASSY RECOMMENDS, THEREFORE, THAT DEPARTMENT CONTACT INDUSTRY-WIDE TUNA REPS TO CONVEY TO THEM SUBSTANCE OF PARA TWO ABOVE AND SUGGEST THAT LETTER OF INVITATION BE SENT TO TAMARIZ SO THAT HE MAY

PLAN A US VISIT.

6. PLEASE ADVISE. BREWSTER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FISHING INDUSTRY, TUNA, FISHERIES MEETINGS, BUSINESS FIRMS, VISITS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 JUN 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** WorrelSW  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
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**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
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**Page Count:** 3  
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**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** A. STATE 109110 (NOTAL)  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** WorrelSW  
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**Review Content Flags:**  
**Review Date:** 12 SEP 2002  
**Review Event:**  
**Review Exemptions:** n/a  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FISHERIES TALKS: POSSIBLE VISIT TO US BY HEAD OF ECUADOREAN STATE FISHERIES ENTERPRISE (EPNA)  
**TAGS:** EFIS, PFOR, US, EC, EPNA, (TAMARIZ, VICENTE)  
**To:** STATE  
**Type:** TE  
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